

## HUGE INCREASE IN AMERICAN EXPORTS

Big increases in American exports of certain commodities, due to the war, are set forth in the annual report of the Bureau of Foreign and Domestic Commerce of the Department of Commerce, made public today, as among the reasons why the number of American commercial attaches and trade commissioners should be materially increased.

American commercial attaches are asked for a number of new posts, including Rome, Madrid, Ottawa, Mexico City, Santiago (Chile), and others.

Colombia, Venezuela, the Dutch East Indies, Egypt, South Africa, and New Zealand are mentioned as countries possessing vast possibilities for the activities of trade commissioners. "One of the most spectacular jumps in the record for oats," according to the report, "the foreign sales of which were only 2,000,000 bushels in 1914. More than 100,000,000 bushels were shipped in 1918. Twenty-four of the great export lines show increases: 6,000,000 more tons of coal went abroad in 1918 than in 1914. Wheat flour increased 10,000,000 barrels. Exports of steel sheets and plates doubled. Steel cars quadrupled. Bacon, hams, beef and sugar all show striking increases."

Don't stop buying War Savings Stamps until you have purchased all you can.



### They Are Always Grateful For Cuticura Soap

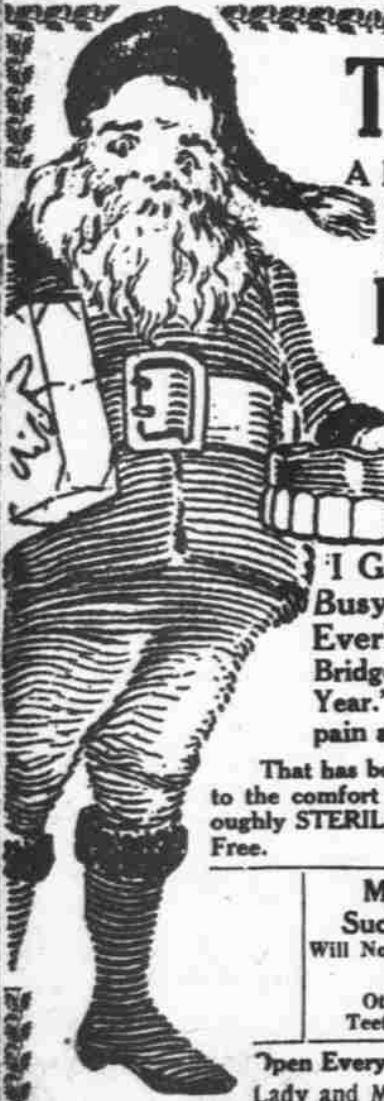
Because it means skin comfort and skin health. For shaving, bathing and shampooing it is wonderful. Assisted by touches of Cuticura Ointment, it does much to clear the skin of pimples, rashes, eczemas and irritations and the scalp of dandruff and itching.

By mail and by Cuticura Salesmen, an authentic, leading dealer in all of the world's finest fragrances. 25 cents of all dealers.



Thin Model Watch, 12 size, Guaranteed 20 years. \$11.75 Quality Jewelry Co., 438 9th St. N. W.

**A Fountain Pen** Makes a most useful gift. We have the largest stock of Fountain Pens of any retail store in the U. S. WATERMAN SWAN PARKER CONKLIN SHEAFFER MOORE Richard's Fountain Pen Shop 1225 Penn. Ave., Washington



## THE GIFT SUPREME

A Lasting, Pleasant Memory of Christmas, 1918

Childhood's toys break and older gifts soon fall into disuse, but a gift of high class dental work will yield returns for years to come—a gift that brings comfort and health is the best gift. Made by

## DR. WYETH and STAFF

OF EXPERT CAREFUL SKILLED DENTISTS

SANTA CLAUS SAYS

"I Guess It Will Keep Me Pretty Busy Delivering Long Life Plates, Everlasting Gold Crowns, and Bridgework Made by DR. WYETH This Year." All work done without the slightest resemblance of pain and fully guaranteed for 20 years.

That has been my record for the past 24 years. Everything that will add to the comfort of our patients is provided. Every instrument must be thoroughly STERILIZED before using. Terms of Payment to Suit. Examination Free.

|   |   |   |
|---|---|---|
| My Perfect Suction Teeth Will Not Slip or Drop—\$5.00 Other Sets of Teeth, \$5.00 up. | Fillings, 50c to \$1 up. In gold, silver, amalgam or porcelain. | Gold Crowns and Bridge-work, \$3.00—\$4.00—\$5.00 |
|---|---|---|

Open Every Evening Until 8 o'clock and on Sundays 10 A. M. to 4 P. M. Lady and Maids in attendance. All work fully guaranteed for 20 years.

**Dr. Wyeth,** 427-29 7th St. N. W. Opposite Lansburgh & Bro., and over Grand Union Tea Co. Largest and Most Thoroughly Equipped Parlors in Washington. Phone Main 9133.

## When a Feller Needs a Friend

Copyright, 1918, by the Tribune Association.

By Briggs



## GOVERNORS HEAR CABINET MEMBERS

ANNAPOLIS, Md., Dec. 16.—Five members of President Wilson's Cabinet are to address the tenth annual session of the governors' conference in session here today.

The address of welcome will be delivered by Gov. Emerson C. Harrington of Maryland, with a response by Governor Manning of South Carolina.

William Spry, former governor of Utah, presided at the morning session with Lieutenant Governor Coolidge of Massachusetts, scheduled to take the chair at the afternoon session.

The Cabinet members who were to speak are Secretaries Baker, Daniels, Lane, Houston, and Wilson.

## SWISS WOULD ANNUL ST. GOTHARD CONVENTION

Switzerland is expected to ask the peace conference to annul the St. Gothard convention, by which she granted special freight rates to Germany and Italy over the well-known St. Gothard railroad, connecting those countries.

The agreement conflicts with President Wilson's demand for removal of economic barriers, according to Swiss authorities.

Germany and Italy were allied when the road was developed, and they promised to do everything possible to facilitate traffic over the connecting line in return for rate concessions. The war stopped this traffic completely, and Switzerland wants the right to make her own tariffs.

## BERBERICH TOTAL MAY BE \$100,000

With returns still incomplete there is every indication that the total sales in the letter carriers' war savings stamps selling contest will exceed \$100,000. Whether this is sufficient to assure the realization of the District of Columbia's war savings stamps quota for the year—approximately \$7,500,000—cannot yet be determined.

The contest which closed Saturday covered a period of ten days and was the sixth event of its kind held during the year. Cash prizes donated by Berberich's, totaling \$1,000, were at stake, to be divided among the thirty-four men making the highest sales in the three districts into which the city was divided for the purpose of the competition.

The results will be made known late this afternoon, the difficulty in receiving and tabulating the returns from the various branch stations precluding an earlier announcement.

If the estimate as above given proves correct, the showing is remarkable, according to postoffice officials. Notwithstanding the unfavorable conditions for sales at this time, in view of the approaching holiday season and the fact that the contestants were handicapped in their work through the handling of the heaviest mails of the year, this high total was piled up through the determined efforts of the contestants.

## EMPLOYERS URGED TO GIVE W. S. S. AS XMAS PRESENTS

That employers whose custom it is to give Christmas remembrances to

their employees annually, let such bonuses take the form of war savings or thrift stamps this year, is the suggestion emanating from the District War Savings Committee. In a letter from D. J. Callahan, director of the District committee and addressed to the leading employers of the city, the idea is explained in the following manner:

"We need your assistance very much toward the close of our year in helping to put over the District's quota of war savings stamps sales. It has occurred to our committee that this year you could help Uncle Sam by giving war savings or thrift stamps to your employees as a bonus in place of cash or other gifts, and thus perform a most beneficial service both to them and the Government."

"We will be glad to make it easy for you in that the committee will send the stamps and a personal representative to your establishment in order that the transaction may be promptly and satisfactorily handled."

Several large employers have already signified their intention of following a plan similar to that outlined.

## CROWN PRINCE CHASED BY INDIGNANT WOMEN

AMSTERDAM, Dec. 16.—Women of Amsterdam recently went to the island of Wieringen and made a hostile demonstration against the former German crown prince. According to a report, Frederick William only saved himself from the hands of the women by flight.

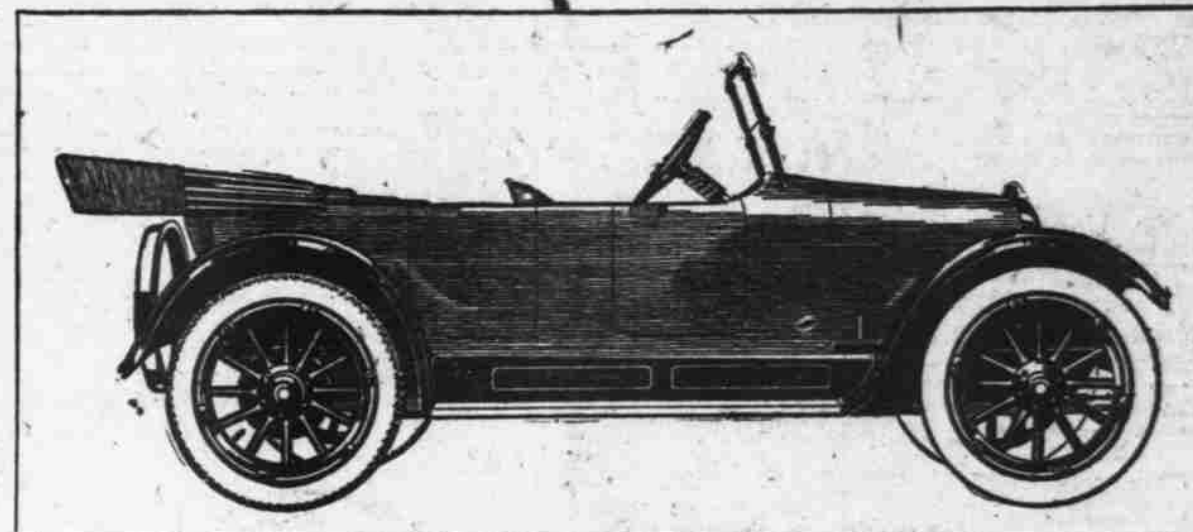
## SAY 'TRENCH RENT' YARN FABRICATION

"There is no such thing as 'trench rent,' it is explained in a denial issued here today by the French High Commission to the United States, that the French are exacting payment for ground occupied or for damage done to property in the 'firing zone' of France by the American Expeditionary Forces during the war.

The commission describes as "both inaccurate and misleading" the reports in circulation, which in certain quarters are ascribed to German propagandists, that the American army has not only had to pay rent for the French soil it occupied in its battles with the Germans but for the damage unavoidably wrought on the western front.

"Damages done to private property in the rear of the operating forces (in France), have always been indemnified by the government to the owners of the property damaged," reads the statement of the French High Commission. "This applies equally to the American, the British, and the French in the regions where cantonnements and maneuvers are likely to harm fields, crops, barns, houses, etc., but, of course, this does not apply to the firing zone."

"The French government," the reports add, "has made a point of extending to the American army the most friendly hospitality; it has been its policy to see that in no case American troops be treated in a manner differing from the way French troops are dealt with."



The Model 90

**Overland**  
Thrift Car

Established Overland policy is apparent in the establishment of this new price at this time.

That policy is now as it has been in the past

—quantity production of a quality car

—economies of large purchasing power and standardized factory methods

—small per car profit.

And the result is now as it has been in the past

—the ruling sensible automobile value of the season.

Aside from price, the Model 90 Overland Thrift Car is the sensible automobile to buy on its record.

Over one hundred thousand of these cars are giving their owners service that is far more than merely satisfactory.

It is affording them individual transportation at remarkably low cost—transportation of the utmost dependability and real comfort.

And considered with the price, \$985 f. o. b. Toledo, the intrinsic value is compelling.

It establishes Overland, as heretofore, the ruling sensible automobile value of the season.

Production cannot immediately be restored to normal. But we have not let price wait upon the lowering of costs through the increase in production.

We have anticipated it, you have it now, and now is the time to buy.

We also anticipate a demand for this car that we must necessarily fall short of fully supplying until we shall fully have restored normal factory conditions.

Cars on hand are few.

We are doing our utmost and will continue to do everything in our power to bring stocks of cars up to working requirements with the least possible delay.

Shipments are already moving in fair quantity.

Your purchase if made this season should have your attention now.

We are ready—come in and see us.

Willys-Overland, Inc., Toledo, Ohio

New Price  
**\$985**

f. o. b. Toledo

HARPER-OVERLAND COMPANY, INC.  
Telephone Frank. 4307 1405 H St. N. W.

## DESERTED TWICE; 30-YEAR SENTENCE

CAMP MEADE, Md., Dec. 16.—Charged with having deserted the service twice, once attempting to cross into Mexico, Private John J. Sheehan, of Ninth Company, 154th Depot Brigade, was sentenced to life imprisonment by a court-martial. This sentence was reduced to thirty years by the reviewing authority.

Sheehan was absent from July 8 to July 26, when arrested at Del Rio, Tex. After being brought back he escaped and was later arrested in Chicago.

## McADOO URGES RAISE FOR CUSTOMS EMPLOYEES

One of the last acts of William G. McAdoo before resigning the office of Secretary of the Treasury was to ask Congress to increase the salaries of employees in the customs service. He did so because the cost of living has increased 100 per cent since 1913 and average salaries in the customs service have been increased less than 12 per cent in that time.

In a letter to the Speaker of the House, Mr. McAdoo asks that a minimum salary of \$5 per day be allowed to inspectors of customs, with corresponding increases for other customs employees. The estimate for the next fiscal year for defraying the cost of collecting the customs revenues is, therefore, increased from \$10,000,000 to \$11,385,464.

The increased cost of living, Mr. McAdoo points out, bears most heavily on those receiving an annual salary of less than \$1,400.

## TWO DUCKED AS STEAMER AND MOTOR BOAT COLLIDE

Precinct Detective E. T. Harney and George Taylor, a navy yard employee, who lives at 1306 South Capitol street, are recovering today from the effects of a half hour swim in the cold waters of the Potomac river, following a collision between the motor boat in which they were traveling and the steamer Charles Macalester.

Harney and Taylor were in the water half an hour before they were rescued by U. S. Subchaser No. 197, which took the men to Alexandria. Because of the dense fog, Harney stated today, it was impossible to see any approaching craft. The steamer Macalester crashed into the smaller boat with such force that it was cut in two, and not knowing of the accident, the steamer continued on its way to Mt. Vernon.

## URGES MORE TRADE ATTACHES.

New commercial attaches to Rome, Madrid, Ottawa, Mexico City, Santiago, Chile, and Athens are urged by E. S. Butler, chief of the Bureau of Foreign and Domestic Service, in his annual report, made public today. Butler also declared that trade commissioners should be sent to Colombia, Venezuela, the Dutch East Indies, Egypt, South Africa, and New Zealand to investigate trade opportunities.

## CARELESS HUNTERS KILL MANY DOES

HUNTINGTON, Pa., Dec. 16.—Although only six days of the deer hunting season have passed, Game Warden T. Roy Morton, of the Shavers creek district, reports that he has already found fourteen dead does in Diamond valley and adjacent mountains.

Sportsmen say that pot hunters, in their eagerness to shoot a buck, fail to take proper care before firing and

then flee to avoid being caught, leaving the slain does in the woods. Hundreds of deer hunters from over the State and even from adjoining States are camping in the Huntingdon county forests. The season closes today.

## McADOO LEAVES JAN. 15.

William Gibbs McAdoo, who relinquished the office of Secretary of the Treasury on Saturday, will leave Washington for southern California about January 15. He expects to be gone about three months. He will take a complete rest.

## EXTEND TURKISH TRUCE.

COPENHAGEN, Dec. 15.—The Turkish armistice has been prolonged to January 17, subject to further extension, it was learned yesterday.